



Q223

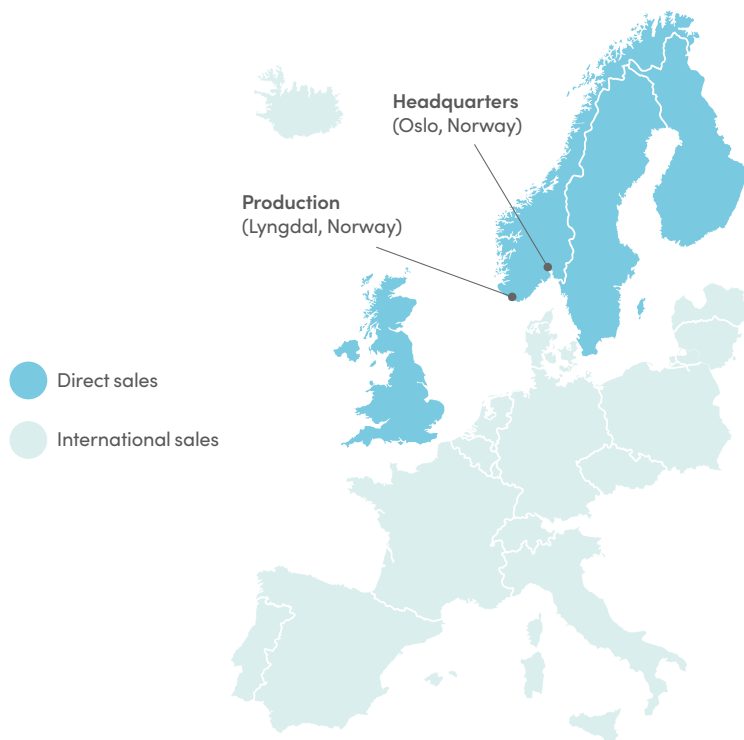
This is Fibo Group

Fibo Group is the global leader offering a waterproof and premium quality solution for wet room walls pioneered through 70 years legacy of continuous development.

The cost-efficient solution is built in a quick and easy installation process and is sold throughout Europe as well as North America and Oceania representing an eco-friendly alternative to other materials. The solution, with its highly attractive assortment of designs, is well-suited across multiple use cases and caters to a versatile range of end markets including renovation and/or construction of

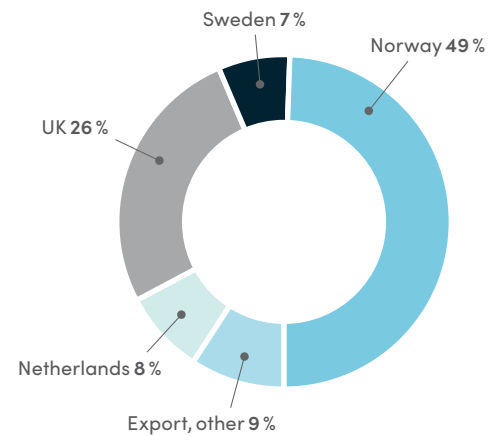
residential, commercial and public properties. With basis in an automated and digitalized production facility in Lyngdal, Norway, with ample room to increase production volumes, the Company is ready to meet increasing demand fueled by strong secular trends promoting cost-efficient and eco-friendly solutions.

Fibo Group main markets



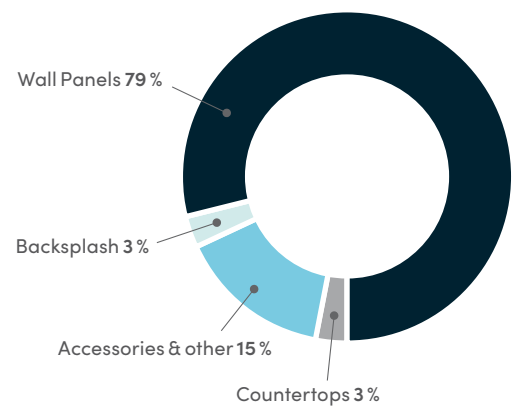
Geographical revenue distribution

Net Sales YTD 30.06.2023



Revenue by product

Net Sales YTD 30.06.2023 (excluding UK)



147 Number of employees

7 Legal units including parent company

4 Number of markets where Fibo is established

COMMITTED TO PRODUCING SUSTAINABLE ECO-FRIENDLY PRODUCTS

Fibo is a leading supplier of high-quality, waterproof solutions. We carefully select suppliers that comply with strict recycling requirements, and our eco-friendly wall systems are made from PEFC/ FSC-certified wood.

Highlights

Executive Summary

Continued sales growth despite challenging markets

Strong growth trajectory in international markets contributed to overall positive development in Net Sales for the quarter and year to date. Net Sales in the domestic market decreased 1% year-on-year in the second quarter of 2023 due to a decrease in the new build market and a slow pick-up of the rehabilitation market not being material enough to compensate for the decline in new build. Sales in the second quarter of the prior year was affected by delays in supply chain and production due to the plywood crisis triggered by the Russian invasion of the Ukraine.

Revenue growth and an attractive cash conversion is expected to contribute to continued deleveraging. The reported Leverage Ratio as of the end of the quarter decreased to 5.6.

Sales

Net Sales for Q2 23 reached NOKm 214.8, compared to NOKm 193.8 in Q2 22, representing a YoY growth of 11%. Norwegian sales declined 1% YoY in Q2 23 mainly due to the decline in the new build market driven by the

macroeconomic situation. International sales continued to grow and reached a 24% YoY growth, spearheaded by the UK, delivering high results for several consecutive periods and growing 55% YoY.

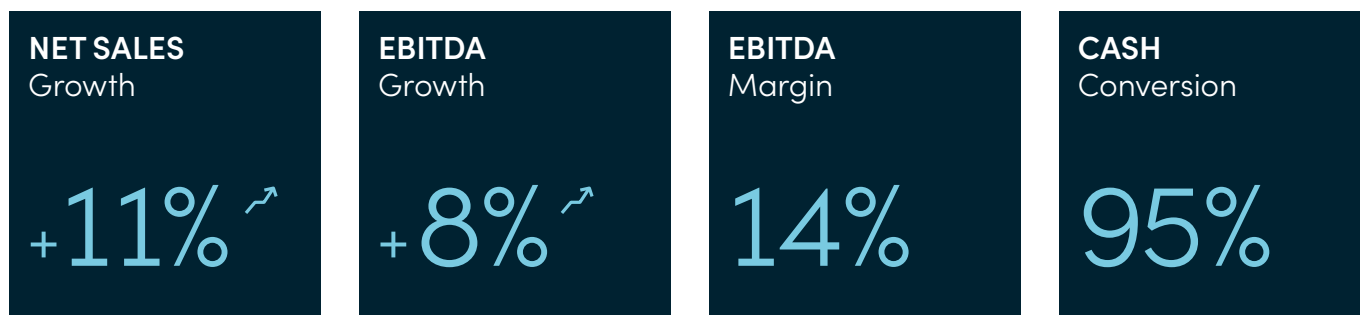
Net Sales in the first six months reached NOKm 455.5 compared to NOKm 412.8 last year, which corresponds to a growth rate of 10%.

EBITDA

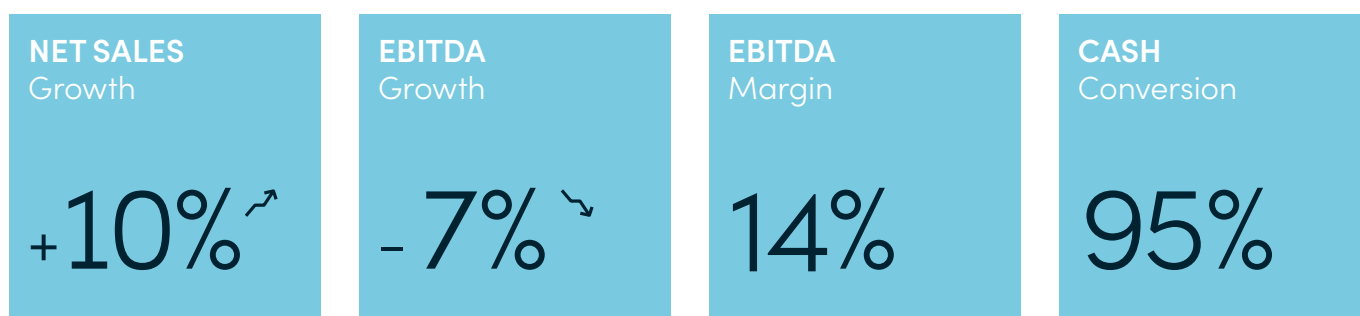
EBITDA¹⁾ in the second quarter of 2023 ended at NOKm 30.4 (14.1%) compared to NOKm 28.2 (14.6%) in Q2 22, an 8% increase driven by delays in supply chain and production in the prior year and fueled by the UK growth in the current year. Year-to-date EBITDA reached NOKm 63 (14%) compared to NOKm 68 (17%) last year.

1) EBITDA presented is excluding non-recurring items and including IFRS 16.

Q223



YTD23

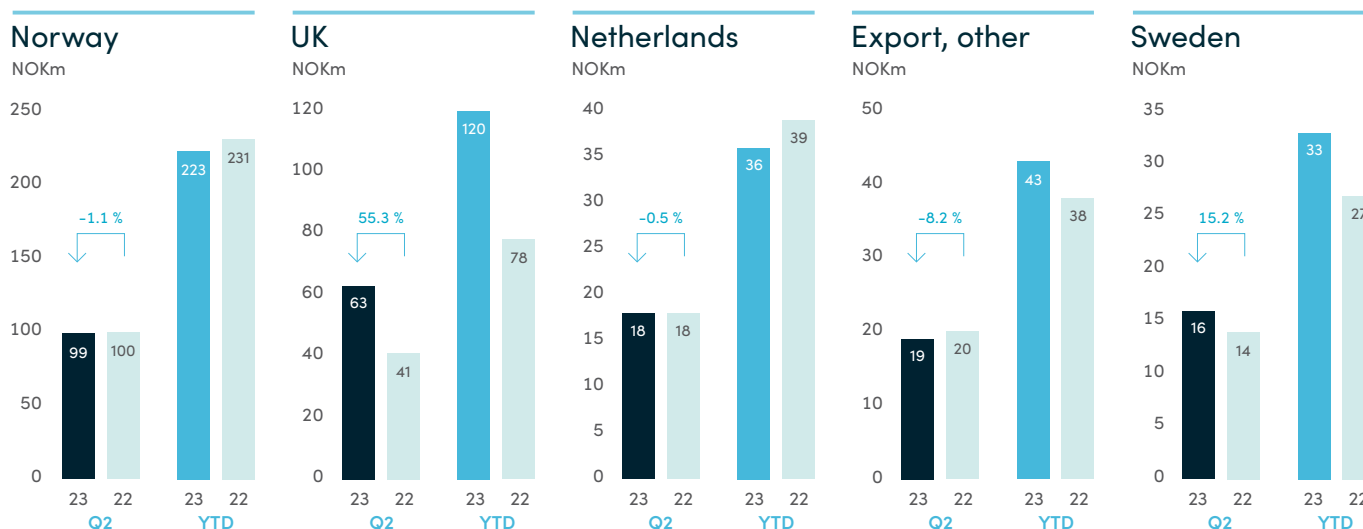
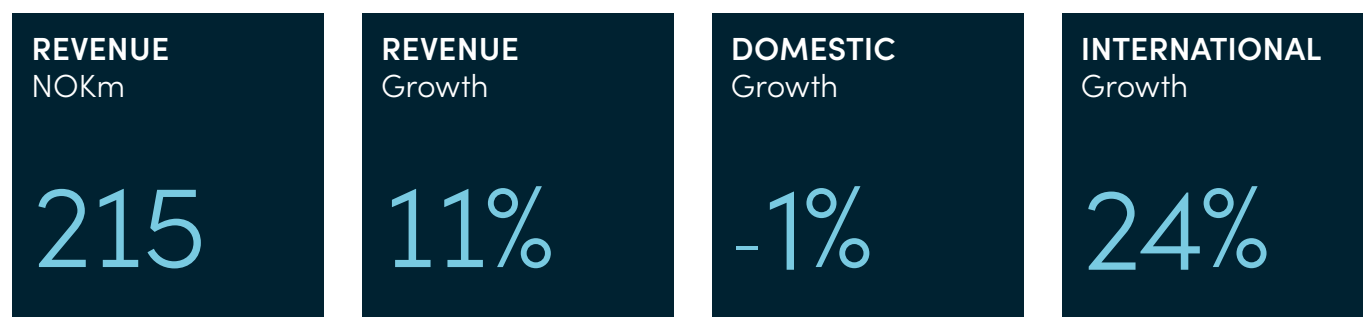


Group key figures

NOKm / %	Q223	Q222	YTD23	YTD22	LTM Q223	2022
CONSOLIDATED INCOME STATEMENT						
Net Sales	214.8	193.8	455.5	412.8	842.8	800.2
Net Sales Growth	10.8%	4.9%	10.3%	5.6%	13.2%	10.7%
Contribution Margin	78.4	71.8	161.1	157.5	272.2	268.5
Contribution Margin %	36.5%	37.0%	35.4%	38.1%	32.3%	33.6%
EBITDA excluding non-recurring Items *)	30.4	28.2	63.0	68.0	86.1	91.0
EBITDA %	14.1%	14.6%	13.8%	16.5%	10.2%	11.4%
Non-recurring items and normalization adjustment	-	6.3	6.7	7.2	15.4	15.9
CONSOLIDATED BALANCE SHEET AND FINANCIAL POSITION						
Gross Debt	575.5	585.9	575.5	585.9	575.5	576.3
Cash and cash equivalents	93.1	143.7	93.1	143.7	93.1	100.8
Net Debt	482.4	442.2	482.4	442.2	482.4	475.5
Leverage Ratio	5.6	3.8	5.6	3.8	5.6	5.2

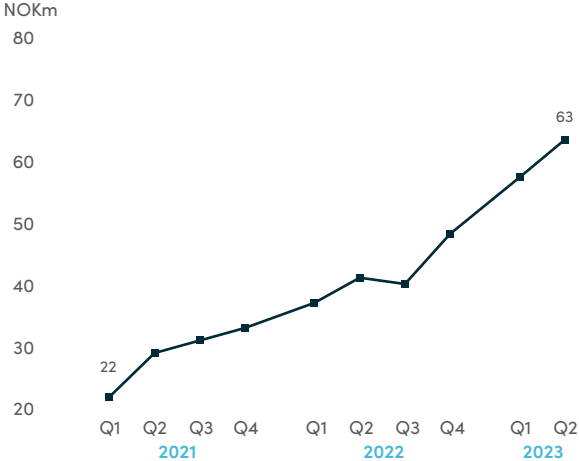
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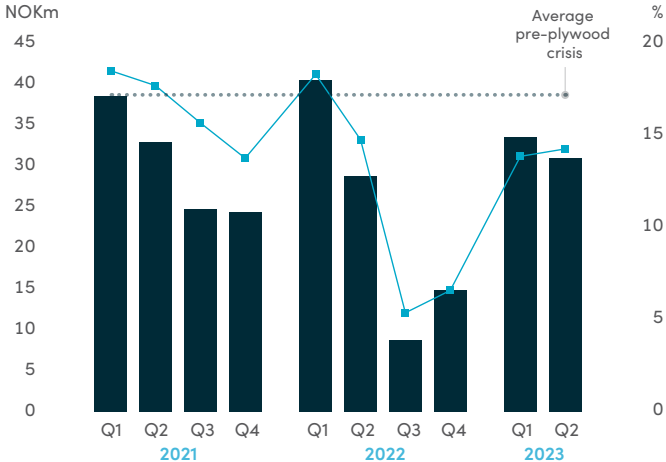


Group key figures

UK Net Sales development per quarter



EBITDA development



Efforts towards bringing profitability back to pre-plywood crisis levels are yielding results, supported by the UK sales growth and various profit protection initiatives.

Consolidated income statement

NOK 1000	Q223	Q222	YTD23	YTD22	2022
CONTINUING OPERATIONS					
Revenue	214 844	193 810	455 524	412 838	800 160
Total revenue	214 844	193 810	455 524	412 838	800 160
Raw materials and consumables used	110 584	97 620	241 298	206 369	436 469
Salary and personnel costs	35 827	29 978	71 071	60 797	121 630
Depreciation and amortization	7 783	6 772	13 632	13 525	26 758
Other operating expenses	39 083	44 283	87 944	84 931	166 956
Total operating costs	193 277	178 653	413 945	365 622	751 814
Net profit (loss) before gains and losses and financial items	21 567	15 157	41 579	47 216	48 346
Other gains and (losses) net	197	780	-2 066	580	-180
Net profit (loss) before financial items	21 764	15 937	39 513	47 796	48 166
Finance income	596	129	1 004	169	1 194
Finance expense	-17 604	-13 771	-35 452	-32 771	-63 927
Net finance	-17 008	-13 642	-34 448	-32 602	-62 734
Net profit (loss)	4 756	2 295	5 065	15 194	-14 567
Income tax expense	-488	687	-364	3 343	-3 208
Net profit (loss) after tax	5 244	1 608	5 429	11 851	-11 359

Consolidated statement of comprehensive income

NOK 1000	Q223	Q222	YTD23	YTD22	2022
Net profit (loss) after tax	185	10 243	185	10 243	-11 359
Other comprehensive income					
<i>Other comprehensive income not to be reclassified to profit and loss</i>					
Actuarial gains (losses) on defined benefit pension plans	-			-	-
Tax related to items which will not be reclassified	-			-	-
<i>Other comprehensive income to be reclassified to profit and loss in subsequent periods</i>					
Exchange differences	-146	1 844	36	617	-254
Net other comprehensive income	-146	1 844	36	617	-254
Total comprehensive income/(loss) for the year	5 098	3 451	5 465	12 468	-11 613
Attributable to:					
Equity holders of the parent	5 098	3 451	5 465	12 468	-11 613

Consolidated statement of financial position

NOK 1000	30.06.23	30.06.22	31.12.22
ASSETS			
Non-current assets			
Plant, machinery and equipment	70 859	76 561	75 957
Intangible assets	405 376	409 315	407 453
Right-of-use asset	64 250	71 019	67 637
Other non-current assets	19	378	368
Total non-current assets	540 504	557 274	551 415
Current assets			
Inventories	121 763	79 547	128 006
Accounts receivable	50 272	37 808	57 634
Other current assets	7 985	11 249	6 994
Receivable from parent company	–	–	–
Cash and cash equivalents	93 095	143 685	100 774
Total current assets	273 115	272 289	293 409
Total assets	813 619	829 562	844 823
EQUITY AND LIABILITIES			
Equity			
Paid in capital			
Share capital	29 845	29 845	29 845
Share premium account	16 100	16 100	16 100
Total paid in capital	45 945	45 945	45 945
Other equity			
Retained earnings	14 468	33 200	6 155
Total other equity	14 468	33 200	6 155
Total equity	60 413	79 146	52 100
Non-current liabilities			
Pension obligation	–	6 917	–
Deferred tax liabilities	37 416	37 407	35 870
Interest-bearing loans and borrowings, non-current	494 393	491 389	492 622
Leasing liabilities, non-current	68 352	73 252	70 564
Total non-current liabilities	600 161	608 963	599 055
Current liabilities			
Interest-bearing loans and borrowings, current	–	–	–
Leasing liabilities, current	12 755	12 622	13 128
Loans and other current liabilities to parent company	–	-5 457	–
Accounts payable and other current liabilities	141 315	123 652	180 541
Current income taxes payable	-1 025	10 637	–
Total current liabilities	153 045	141 453	193 669
Total liabilities	753 206	750 416	792 724
Total equity and liabilities	813 619	829 562	844 824

Statement of changes in equity

NOK 1000	Attributable to parent company equity holders					Total equity
	Paid in		Other equity			
	Share capital	Share premium	Translation reserves	Actuar gains and losses	Accumulated profits and losses	
2022						
Equity as at 31.12.2021	32 829	271 101	392	–	24 912	329 234
Total comprehensive income						
Net profit for the period					–14 323	–14 323
Other comprehensive income net of tax			–256			–256
Total comprehensive income	–	–	–256	–	–14 323	–14 579
Transactions with owners of the company						
Dividends		–255 000				–255 000
Capital reduction	–2 984					–2 984
Issuance of group contribution					–4 571	–4 571
Total transactions with owners of the company	–2 984	–255 000	–	–	–4 571	–262 555
Equity as at 31.12.2022	29 845	16 101	136	–	6 018	52 100
Q223						
Equity as at 01.01.2023	29 845	16 101	136	–	6 018	52 100
Net profit for the period					5 429	5 429
Other comprehensive income net of tax			36		5 429	5 429
Total comprehensive income			36	–	5 429	5 465
Transactions with owners of the company						
Dividends					–	
Issuance of group contribution					2 848	2 848
Total transactions with owners of the company	–	–	–	–	2 848	2 848
Equity as at 30.06.2023	29 845	16 101	172	0	14 295	60 413
Q222						
Equity as at 01.01.2022	32 829	271 101	392	–	24 912	329 234
Net profit for the period					11 850	11 850
Other comprehensive income net of tax			617		–	617
Total comprehensive income			617	–	11 850	12 467
Transactions with owners of the company						
Dividends		–255 000				–255 000
Capital reduction	–2 984					–2 984
Issuance of group contribution					–4 571	–4 571
Total transactions with owners of the company	–	–255 000	–	–	–4 571	–262 555
Equity as at 30.06.2022	29 845	16 101	1 009	–	32 191	79 146

Accounts

Consolidated cash flow statement

NOK 1000	Q223	Q222	YTD23	YTD22	2022
CASH FLOW FROM OPERATING ACTIVITIES					
Net profit before tax	4 756	2 294	5 065	15 193	-14 548
Adjustments for:					
– Income taxes paid	-1 089	-72	885	-1 535	-10 141
– Depreciation and amortization	7 783	6 772	13 632	13 525	26 740
– Net finance and other gains and losses	16 811	12 862	36 514	32 022	62 913
Changes in working capital	-812	-27 908	-31 314	12 988	11 093
Net cash flow from operating activities	27 449	-6 052	24 782	72 193	76 057
CASH FLOWS FROM INVESTING ACTIVITIES					
Proceeds from sale of property, plant and equipment					
Purchase of property, plant, equipment and intangibles	-2 589	-503	-2 924	-1 432	-9 242
Interest received	–	129	407	169	1 193
Net cash flow used in investing activities	-2 589	-374	-2 517	-1 263	-8 049
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from borrowings	672	–	1 361	500 000	500 000
Repayment of borrowings	–	–	–	-251 250	-250 000
Payments of lease liabilities	-1 273	-3 086	-2 584	-6 172	-12 344
Capital reduction	–	–	–	–	-2 983
Transaction cost related to borrowings	–	–	–	-10 000	-10 625
Interest and other financial expenses paid	-15 340	-9 710	-31 476	-18 119	-43 721
Group contribution paid to parent company	–	–	–	–	-5 860
Dividends paid to parent company	–	–	–	-255 000	-255 000
Net cash flow from financing activities	-15 941	-12 796	-32 699	-40 541	-80 533
Net currency translation effect on bank accounts	5 019	879	2 754	329	332
Net increase/(decrease) in cash and cash equivalents	13 939	-18 342	-7 679	30 718	-12 193
Cash and cash equivalents at beginning of period	79 156	162 027	100 774	112 967	112 967
Cash and cash equivalents at end of period	93 095	143 685	93 095	143 685	100 774

NOTE 1 GENERAL INFORMATION AND ACCOUNTING POLICIES

The condensed interim financial statements for the quarter ended 30 June were approved by the Board of Directors on 29 August 2023. The company is a limited liability company, incorporated in Norway, with corporate headquarters in Oslo. The address of its registered office is Karenslyst Alle 53, 0279 Oslo. Fibo Group AS ('the Company') and its subsidiaries (together, 'the Group') is in the business of development, production, marketing and sale of wall panels and other laminated products. The production is carried out in Lyngdal, Norway. The Group has sales offices in UK, Sweden and Finland in addition to Norway. The financial statements have been prepared in accordance with International Financial Reporting Standard (IFRS), IAS 34 "Interim Financial Reporting". The condensed interim financial statements do not include all information and disclosures required in the annual financial statement, and should be read in accordance with the Group's Annual Report for 2022, which has been pre-

pared according to IFRS as adopted by EU. There are no changes in accounting policy effective from 1 January 2023 that have impact on the Group accounts. In the interim financial statements for 2023, judgements, estimates and assumptions have been applied that may affect the use of accounting principles, book values of assets and liabilities, revenues and expenses. Actual values may differ from these estimates. The major assumptions applied in the interim financial statements for 2023 and the major sources of uncertainty in the statements are similar to those found in the Annual accounts for 2022. The Board confirms that these interim financial statements have been prepared on a going concern basis. The carrying amounts of Financial assets and Financial liabilities recognized in the Consolidated statement of financial position approximate their fair values, according to Management's assessment.

NOTE 2 SEASONALITY OF OPERATIONS

Due to the seasonal nature of the Norway segment, higher revenues and operating profits are usually expected in the first quarter of the year. Other export markets segment seasonality is more evenly spread across the year.

NOTE 3 BORROWINGS

Fibo Group AS and its owner successfully completed in January 2022 a NOKm 500 senior secured bond issue with a tenor of 3 years and a coupon rate of 3m NIBOR + 6.00 % p.a. Settlement date was 28 January 2022 and the Bonds are listed on Oslo Børs. Net proceeds from the Bond Issue were partly applied towards the repayment of the existing

NOKm 250 senior secured bond and partly allowing for distribution to the shareholder. The bonds are subject to Incurrence test (ratio of net debt to EBITDA) in case of tap issue or distribution to the shareholders. The carrying amount of the senior secured bond loan as of 30 June 2023 is NOKm 494.

NOTE 4 RELATED PARTY TRANSACTIONS

According to the resolution of the General Assembly meeting held on 4 February 2022 dividends of NOKm 255 were declared and paid, from the 2020 profits on 14 February 2022. Further, a capital reduction of NOKm 3 was adopted.

Definitions and calendar

Alternative performance measures and other definitions

Contribution margin

Net Sales minus logistic cost, raw materials and consumables used and production wages excluding any Non-Recurring items reported separately. Logistic cost and production wages is presented as part of other operating expenses in the income statement.

EBIT

Earnings before interest and tax.

EBITDA

Earnings before interest, tax, depreciations and amortization.

EBITDA margin

EBITDA presented is including IFRS 16

Leverage ratio

Net debts divided on EBITDA excluding non-recurring Items.

Net debt

Interest bearing debt (excluding pension and leasing debts) minus cash and cash equivalents.

Net financial items

Financial income minus financial expenses including exchange rate differences related to financial assets and liabilities.

Net sales

Sales net of VAT, discounts and sales bonuses.

The Group's key figures are presented in million NOK, rounded off to the nearest thousand, unless otherwise stated. All individual figures (including totals and sub-totals) are rounded off to the nearest thousand. From a presentation standpoint, certain individual figures may therefore differ from the computed totals.

Financial calendar

Q3 2023 29 November

Q4 2023 28 February 2024

No later than the respective dates

Q223

For more information please contact

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